

ALL TRUSTED MED

VALUE THROUGH INTEGRITY

YOUR RELIABLE VALUE CHAIN PARTNER

PART 01

Company INTRODUCTION



Wutong Island Shenzhen, China



Since 2010 from 0 to 32 countries
in Africa and Asia



Leading one-stop solution provider
Supply Chain Office: Shenzhen
The most innovation city in China



Cooperating with 60 Well Trained
English Speaking Engineers



- **Value**

VALUE THROUGH INTEGRITY

- **Mission**

Provide "ACCURATE" solutions "ON TIME" and
"AT THE BEST PRICE" for our users in their supply
needs.

Why trading company?

Six reasons:

- Quality Control
- Competitive offer
- Flexible payment term
- Compensation Policy
- After-sales service
- One-stop service



ISO 9001 Certificate



- Partnership Awards
- member of Hong Kong General Chamber of Commerce
- Member of HKGCC Africa and Asian Committee



After-sales service



We care!

A team of 60 English speaking
engineers trained by
All Trusted Med in 2022



After-sales service



We care!

A team of 60 English speaking engineers trained by All Trusted Med in 2022

News

Sixty Biomedical Engineers have been trained for four days on laboratory equipment by trainers from Chem-labs and Maccura on Electrolyte Analyzers, Hematology Analyzers, Immunology Analyzers, Biochemistry Analyzers.

Participants at the training are now well-versed in operation and maintenance of this equipment and, therefore, hence will be able to manage the life cycle of these machines.

Biomedical engineers

The trainers of this programme were sourced locally and internationally.

Michael Ondieki, a software engineer and data scientist, said the app, which took eight months to develop, will help assign biomedical engineers to

Nation Africa news



Vision



Enhance Healthcare System

By providing a high standard product with affordable prices to developing countries, particularly suburban areas.

Become a world-class one-stop medical solution provider

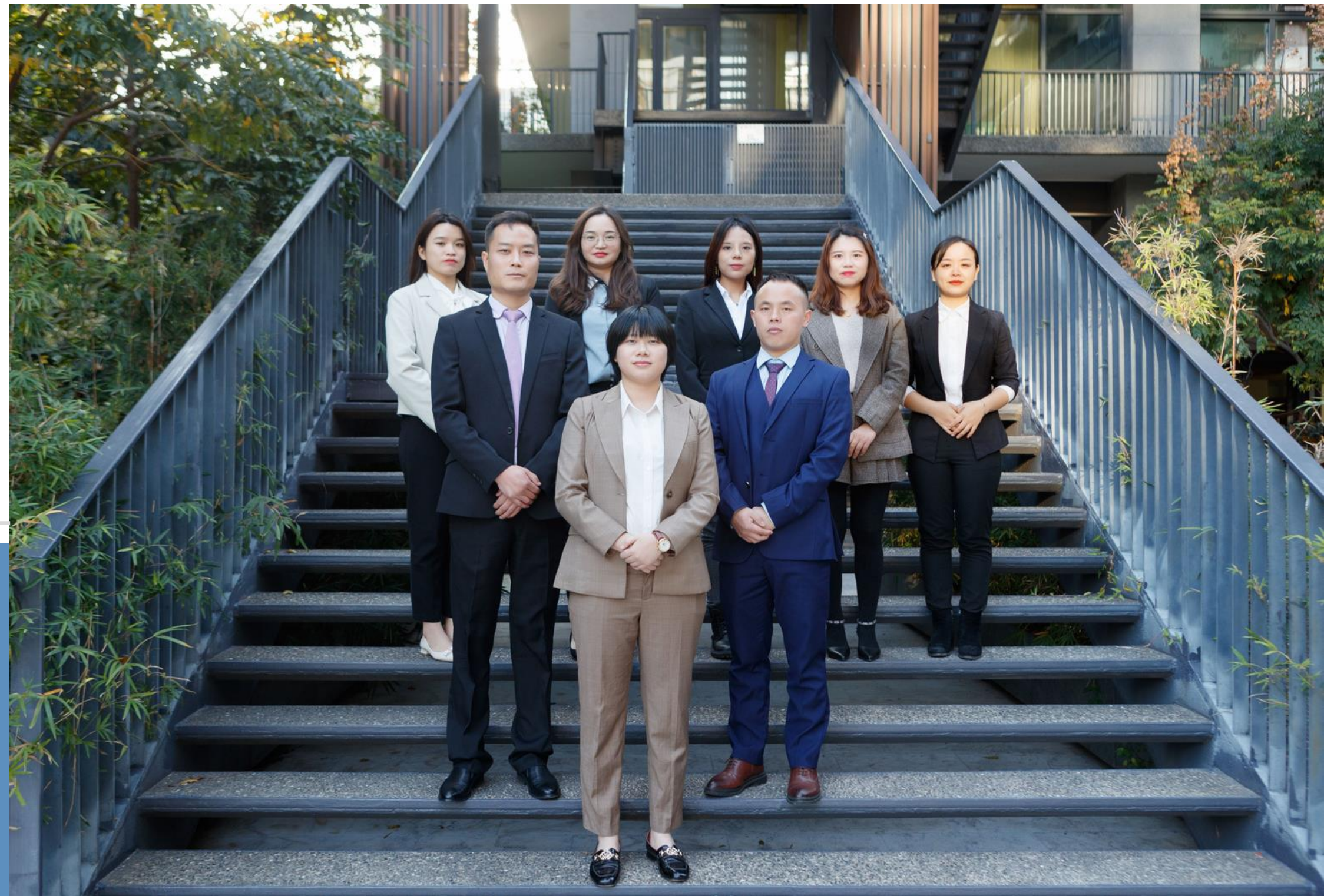
By value-added approach, end-to-end support with forecasting, order processing, clearance and market analysis

Be a gift to the world

By setting up a foundation for experience exchanges, empowering local healthcare workers and contribute to the community

PART 02

TEAM INTRODUCTION



ATM Team

Consultation

- Pre-sales consultation
- Product/brand recommendation and forecasting

Sourcing

- Over 500 partners in manufacturing for medical device and consumables
- International centralized procurement

Commerce and Tender

- Documentation (authorization letter, ISO, CE, FDA)
- Inspection service and SGS/POVC report
- Tender support

Logistics

- Door to door solution
- DG & Cold Chain delivery
- Clearance service

PART 03

PROJECT INTRODUCTION



Tender



SUBJECT: NOTIFICATION OF AWARD CONTRACT NO. (MOH/2020/)
- SUPPLY AND INSTALLATION OF MEDICAL EQUIPMENT FOR THE MINISTRY OF HEALTH CORONAVIRUS (COVID-19) EMERGENCY PREPAREDNESS RESPONSE PLAN WITH FUNDING FROM THE WORLD BANK

This is to notify you that your Bid dated ____ April, 2020 for execution of the supply and installation of Medical Equipment for the Ministry of Health Coronavirus (COVID-19) Emergency Preparedness Response Plan specified in the table below with identification Number MOH/2020/ _____ in the amount of **Thirty Million, Four Hundred and Fifteen Thousand United States Dollars (USD30,415,000.00)** (exclusive of Local Taxes) in accordance with the Instructions to Bidders is hereby accepted by the Ministry of Health. Please see table below:

NAMES OF IDENTIFIED FIRMS	PRODUCT DESCRIPTION	QUANTITY	UNIT COST (USD)	TOTAL COST (DAP) (USD)
	Weighing Scale with Height Measure and BMI, Adult	100	600.00	60,000.00
	Patient Trolley	100	600.00	60,000.00
	Wheel Chair	50	300.00	15,000.00
	Suction Machine	100	700.00	70,000.00
	Hospital Beds	100	4,200.00	420,000.00
	Hotel Beds with Mattress	50	2,600.00	130,000.00
	PCR Analyzers	10	120,000.00	1,200,000.00
	ICU Patient Monitoring	100	32,000.00	3,200,000.00



MOH Program

Supply and Installation of Medical Equipment for 64 Health Center
Souce and supply over 74 items 2021
250 Ultrasound project 2022

World Bank Project

Corona virus (Covid-19)
Emergency Preparedness
respond plan support
(6 millions USD)

NGOs Project

Support various NGOs: Rotary club, MSF, Smile Train etc. for medical supply

Moblle Clinic



Custom design

One solution for digital radiography, laboratories, clinical examination area and pharmaceutical

Cost-effective

High standard output with affordable cost

Turnkey solution for consumables

Forecast for safety stock and end to end delivery of reagent and consumables -make your supply chain easier

Products Distribution in over 30 African Countries

Enhance your Supply Chain Power

- International centralized procurement
- Door to door solution
- DG & Cold Chain delivery
- Clearance service





Consultancy

Laboratories

Entry Level: 3-part hematology, semi-automatic chemistry/dry chemistry, microscope, dry Immunoassay, centrifuge, refrigerator, etc.

High throughput: 5-part hematology, 120/200T automatic chemistry, 200T immunoassay

PCR and IVD reagent - cold chain

PCR setup (safty cabinet) , qPCR etc.

Chemistry, immunoassay reagent (2-8 degree)

Compatible reagent for hematology

Consumables

Urine and stool containers

Slides and cover

Pipettes and tips

Vacutainer and needles etc.

Gloves and masks



Social Responsibility: Donation to MOH, NGOs, Military and School etc.

Recognition from NGOs and Media

Medical Opportunities in Africa 非洲醫療機遇

Hazel Ip, Managing Director at All Trusted Medical, spoke at the Asia and Africa Committee Meeting on 20 September. She shared her experience of working in Africa as a young entrepreneur, where she set up a mobile clinic and helped her company, which supplies medical equipment such as IVD analyzers, become a trusted name in Kenya and South Sudan.

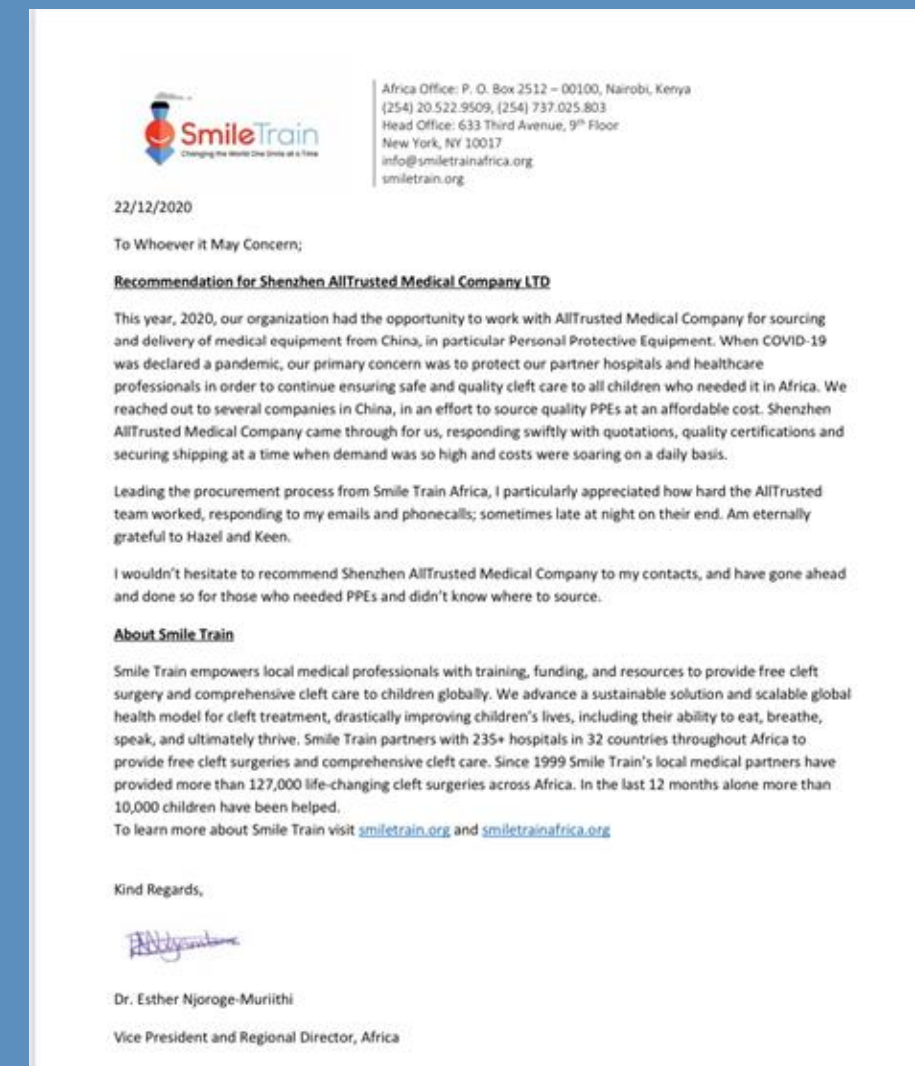
Procuring medical equipment is not an easy task for hospitals in Africa, she explained, as these are often not very accessible, and therefore costs are high. Her company helps hospitals cut costs by introducing more budget-friendly alternatives to expensive brand-name equipment, and in turn contributes to making medical care more affordable.

Ip added that many African countries could also benefit from Hong Kong's professional expertise in areas such as shipping and logistics, and product marketing to help them reach international markets.

All Trusted Medical 董事總經理葉佳諾於 9 月 20 日出席亞洲及非洲委員會會議，分享在非洲成立流動診所的經歷，以及協助其公司（一家提供體外診斷分析儀等醫療設備的供應商）在肯亞和南蘇丹建立商譽的過程。

她解釋，非洲的醫療設備往往供應不足，導致成本高企，因此醫院要採購醫療器材並不容易。她的公司為醫院引入價格較相宜的設備，取代昂貴的品牌器材，協助減省成本，從而為民眾提供更可負擔的醫療保健服務。

葉佳諾補充，許多非洲國家還可借助香港在航運、物流、產品營銷等領域的專業知識，進軍國際市場。



CONTACT US

+852 23570618

+86 755 23729397

+86 18316992610 (
Whatsapp)

HQ: Hong Kong

Branch Office: Wutong Island,
Bao'an district, Shenzhen



@AllTrustedMedical

sales@alltrustedmed.com